

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

June 10, 2021

MEMORANDUM

To: Members of the Board of Education  
From: Monifa B. McKnight, Acting Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

001B9400023	Maintenance, Repair, Operating Supplies—Extension Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u> W.W Granger, Inc., Lake Forest, Illinois	\$200,000
050B8400001	Language Interpretation Services Responsible Office: Office of Communications	
	<u>Awardee</u> Language Line Services, Inc., Monterey, California	\$150,000
054.18.B1	Reading Support Program for Students with Cognitive Disabilities—Extension Responsible Office: Office of Special Education	
	<u>Awardee</u> Really Great Reading Company, LLC, Cabin John, Maryland	\$392,576

200301	Furniture, Furnishings and Services Responsible Office: Department of Materials Management	
	<u>Awardee</u> Global Equipment Company, Inc., Port Washington, New York	\$ 30,000
AC0091701	Financial and ERP Software Procurement Consultant Services Responsible Office: Department of Business Information Services	
	<u>Awardee</u> Government Finance Officers Association (GFOA), Folsom, California	\$350,000
GS-35F- 0199R	Live Scan Fingerprinting Stations  Responsible Office: Department of Systemwide Safety and Emergency Management	
	<u>Awardee</u> HID Global Corporation, Austin, Texas	\$ 29,713
JMI-601-07	Library Management System—Extension Responsible Office: Department of Business Information Services	
	<u>Awardee</u> Follett School Solutions, Inc., McHenry, Illinois	\$128,578
1063.6	Speech Language Services for Students with Disabilities—Extension Responsible Office: Office of Special Education	
	<u>Awardees</u> (See note on page 7) Advanced Medical Personnel Services, Inc., Port Orange, Florida Cross Country Staffing, Inc., Boca Raton, Florida Cumberland Therapy Services, LLC, Lafayette, Colorado EBS Healthcare, Inc., West Chester, Pennsylvania Invo Healthcare Associates, LLC, Jamison, Pennsylvania National Speech Language Therapy Center,* Bethesda, Maryland Speech Rehab Services, LLC,* Boca Raton, Florida	

	The Therapy Spot, LLC,* Pikesville, Maryland Therapia Staffing, LLC, Coral Springs, Florida Virtus et Scientia, LLC,* Lanham, Maryland Total	\$550,000
1091.6	Services for Infants and Toddlers with Developmental Delays—Extension Responsible Office: Office of Special Education  <u>Awardees</u> (See note on page 7) Easter Seals Serving DC MD VA, Inc., Silver Spring, Maryland EBS Healthcare, Inc., West Chester, Pennsylvania Kathleen Rodriguez,* Silver Spring, Maryland National Speech Language Therapy Center,* Bethesda, Maryland Virtus et Scientia, LLC,* Lanham, Maryland Total	\$ 82,000
1093.7	Propane Gas Responsible Office: Department of Facilities Management  <u>Awardee</u> The H.J. Poist Gas, Laurel, Maryland	\$100,000
1134.5	Occupational Therapy and Physical Therapy Services for Students with Disabilities—Extension Responsible Office: Office of Special Education  <u>Awardees</u> (See note on page 7) All Source Recruiting Group, Inc., Coral Spring, Florida Associated Professional Rehabilitation Services, Inc.,* Brookeville, Maryland Cumberland Therapy Services, LLC, Lafayette, Colorado Maxim Healthcare Services, Inc., Columbia, Maryland Soliant Health, Inc., Jacksonville, Florida Sunbelt Staffing, LLC, Jacksonville, Florida The Therapy Spot, LLC,* Pikesville, Maryland Virtus et Scientia, LLC,* Lanham, Maryland Total	\$300,000
4166.1	Professional Development Management System—Extension Responsible Office: Department of Technology Integration and Support and Department of Business Information Services  <u>Awardee</u> PowerSchool Group, LLC (PeopleAdmin), Folsom, California	\$580,230

4205.1	<p>Applicant Tracking &amp; Recruiting &amp; Implementation Services—Extension  Responsible Office: Department of Business Information Services</p> <p><u>Awardee</u>  Oracle America, Inc., Redwood Shores, California</p>	<p>\$296,837</p>
4211.1	<p>Docuware Software Maintenance and Support—Extension  Responsible Office: Department of Business Information Services</p> <p><u>Awardee</u>  Aztech Datasystems, Inc., York, Pennsylvania</p>	<p>\$138,280</p>
4264.1	<p>Special Education Operations—Extension  Responsible Office: Office of Special Education</p> <p><u>Awardee</u>  The Maryland School for the Blind, Baltimore, Maryland</p>	<p>\$185,000</p>
4274.1	<p>Lawson Consulting &amp; Maintenance—Extension  Responsible Office: Department of Business Information Services</p> <p><u>Awardee</u>  Infor (US) Inc., Alpharetta, Georgia</p>	<p>\$333,589</p>
4290.3	<p>Private Duty Nursing Services for Students with Special Needs—Extension  Responsible Office: Office of Special Education</p> <p><u>Awardees</u> (See note on page 7)  APNT, Inc.,* Fulton, Maryland  Automatic Nursing Care Services, Inc.,* Takoma Park, Maryland  Blessing Home Healthcare Services,* Gaithersburg, Maryland  Change Resource and Support Service,* Baltimore, Maryland  Chesapeake Medical Staffing, Inc., Timonium, Maryland  Community Care Nursing Services, Inc.,* Baltimore, Maryland  DayStar Healthcare,* Elkridge, Maryland  Delta-T Group Maryland, Inc., Columbia, Maryland  EDU Healthcare, LLC,* Huntersville, North Carolina  Execu  /Search Holdings, Inc., LLC, New York, New York  FEM Nursing Services, Inc.,* Lanham, Maryland</p>	

	General Healthcare Resources, LLC, Plymouth Meeting, Pennsylvania Home Health Connection, Inc.,* Bethesda, Maryland JemiSun Healthcare Services, Inc.,* Laurel, Maryland Karen for Kids, Inc., Lanham, Maryland Maxim Healthcare Service, Inc., Columbia, Maryland Mayflower Choice Care, Inc.,* Lanham, Maryland Motir Services, Inc.,* Washington, D.C. MPS Healthcare, Inc., McLean, Virginia Professional Nursing Services,* Cockeysville, Maryland Quality One Care Home Health, Inc., Silver Spring, Maryland SHC Services, Inc., Park City, Utah Sunbelt Staffing, LLC, Oldsmar, Florida TheraCare of New York, Inc., New York, New York Therapy Travelers,* Long Beach, California Total	\$975,000
4306.2	MOU for the Implementation Services Under The Autism Waiver—Extension Responsible Office: Office of Special Education  <u>Awardee</u> Montgomery County Government (DHHS), Rockville, Maryland	\$642,500
4314.1	Substitute Employee Management System Upgrade—Extension Responsible Office: Department of Business Information Services  <u>Awardee</u> PowerSchool Group, LLC, (Teacher Match), Folsom, California	\$105,131
4362.1	Professional Services—Extension Responsible Office: Office of Special Education  <u>Awardee</u> The Foundation Schools, Rockville, Maryland	\$400,000
4403.1	STEM Programs Responsible Office: Office of Teaching, Learning, and Schools  <u>Awardee</u> MOCO KIDSCO, Inc., Bethesda, Maryland	\$101,344

4412.1	Professional Development Workshop—Extension Responsible Office: Department of College and Career Readiness and Districtwide Programs	
	<u>Awardee</u> Montgomery College, Rockville, Maryland	\$ 50,000
4472.1	Oracle Services for Oracle ERP/Budget Implementation—Extension Responsible Office: Department of Business Information Services	
	<u>Awardee</u> Oracle America, Inc., Redwood Shores, California	\$931,065
4876.1	Benefits Workstation Software—Extension Responsible Office: Department of Business Information Services	
	<u>Awardee</u> Morneau Shepell SBC Limited, Atlanta, Georgia	\$404,820
7219.1	Intellias Job Automation Application—Extension Responsible Office: Department of Business Information Services	
	<u>Awardee</u> Intellias, Inc., Farmers Branch, Texas	\$ 33,905
7232.1	Read&Write Software for Google Chrome Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardee</u> TextHelp, Inc., Woburn, Massachusetts	\$ 93,500
7234.1	TaxFactory System for Lawson—Extension Responsible Office: Department of Business Information Services	
	<u>Awardee</u> Business Software, Inc., Norcross, Georgia	\$ 34,098

7237.1	Online Teacher Receipting—Extension Responsible Office: Department of Business Information Services	
	<u>Awardee</u> Online School Management Systems, Sterling, Virginia	\$ 25,740
7248.1	KAMI District License Responsible Office: Technology Support and Integration	
	<u>Awardee</u> Notable, Inc., Sterling, Virginia	\$200,000
7249.1	Annual Subscription Fees for Core-BT and RF-Smart Responsible Office: Department of Business Information Services	
	<u>Awardee</u> Applications Software Technology, LLC (AST), Naperville, Illinois	\$168,826
9442.35	Energy Management Systems Contractor's Prequalification Responsible office: Division of Maintenance and Operations	
	<u>Awardee</u> Control Sources, LLC., Baltimore, MD	\$506,153
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$8,518,885

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:DGT:EM:ESD:amd

Attachment

Bid Activity Report  
June 10, 2021

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
001B9400023	Maintenance, Repair, Operating Supplies—Extension	N/A	State of Maryland				
050B8400001	Language Interpretation Services	N/A	State of Maryland				
054.18.B1	Reading Support Program for Students with Cognitive Disabilities—Extension	N/A	Howard County Public Schools Contract				
200301	Furniture, Furnishings and Services	N/A	The Interlocal Purchasing System (TIPS) Contract				
AC0091701	Financial and ERP Software Procurement Consultant Services	N/A					
GS-35F-0199R	Live Scan Fingerprinting Stations	N/A					
JMI-601-07	Library Management System—Extension	N/A	Baltimore County Public Schools Contract				
1063.6	Speech-Language Services for Students with Disabilities—Extension	41	7	23	10	10	4
1091.6	Services for Infants and Toddlers with Developmental Delays—Extension	26	7	12	7	5	3
1093.7	Propane Gas	5	0	3	0	1	0
1134.5	Occupational Therapy and Physical Therapy Services for Students with Disabilities—Extension	18	9	20	9	8	3
4166.1	Professional Development Management System—Extension	N/A					
4205.1	Applicant Tracking & Recruiting & Implementation Services—Extension	N/A					



**Bid Activity Report**  
**June 10, 2021**

BID No.	BID NAME	No. of Vendors Mailed		Total No. of Bids Received		Total No. of MFD Bids Received		Total No. of Bids Awarded		Total No. of MFD Contracts Awarded	
4211.1	Docuware Software Maintenance and Support—Extension	N/A									
4264.1	Special Education Operations—Extension	N/A									
4274.1	Lawson Consulting & Maintenance—Extension	N/A									
4290.3	Private Duty Nursing Services for Students with Special Needs—Extension	39	7	27	17	25	15				
4306.2	MOU for Implementation Services Under the Autism Waiver—Extension	N/A									
4314.1	Substitute Employee Management System Upgrade—Extension	N/A									
4362.1	Professional Services—Extension	N/A									
4403.1	STEM Programs	3	0	5	0	1	0				
4412.1	Professional Development Workshop—Extension	N/A									
4472.1	Oracle Services for Oracle ERP/Budget Implementation—Extension	N/A									
4876.1	Benefits Workstation Software—Extension	N/A									
7219.1	Intellias Job Automation Application—Extension	N/A									
7232.1	Read&Write Software for Google Chrome	N/A									
7234.1	TaxFactory System for Lawson—Extension	N/A									
7237.1	Online Teacher Receipting—Extension	N/A									

Bid Activity Report  
June 10, 2021

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
7248.1	KAMI District License	N/A					
7249.1	Annual Subscription Fees for Core-BT and RF-Smart	N/A					
9111.7	Pizzas, Baked-Frozen	8	1	6	1	6	1
9120.6	Milk, Other Dairy Products and Fruit Juices—Extension	3	0	2	0	1	0
9442.35	Energy Management Systems Contractor's Prequalification	5	1	5	1	1	1